



Current Vacancies

Job Title: Head of Established Brands

Business Unit: Established Brands BU

Closing Date:

We are now recruiting for a dynamic Head of Established Brands to take up the leadership of our established brands business unit (EBBU). Reporting to the Business Operations Director, this key role will be responsible for managing all sales channels, in-house marketing and commercial teams relating to some of Takeda's most successful established brands, particularly in the areas of oncology, surgical patches and calcium deficiency treatments.

The successful candidate will lead on the development of the Strategic Business Plans for the products within the BU, ensuring their tactical execution as well as the management of a field based team of Channel Strategy Directors and third party partners. You will have full accountability for the delivery of financial targets for the BU ensuring compliance with internal policies and external regulations whilst also holding personal responsibility for the management of your own assigned sales channel.

This is a key leadership role and you will therefore need to hold substantial demonstrable successful sales and brand marketing experience with a minimum of 4 years leadership experience within the UK pharmaceutical sector. Preferred candidates will also demonstrate:

- Inspirational people management skills gained within a field based or head office role.
- Ability to lead and personally influence cross functional teams with experience of leading projects across Marketing, Medical, Business Intelligence, Finance, and Supply Chain.
- High levels of numeracy with well developed forecasting and analytical capability.
- Achievement orientation with a passionate drive for results and high quality service delivery.
- Working knowledge of the UK Healthcare system with a network of NHS contacts.
- Degree educated or equivalent professional qualification and ABPI qualified.

Takeda UK offers an empowering and entrepreneurial environment with a leadership team who are committed to employee personal and professional growth.

Takeda is a global pharmaceutical leader with more than 31,000 professionals working together across 70 countries. We have an unwavering dedication to put people first and we live our values of Takeda-ism—Integrity, Fairness, Honesty, and Perseverance. We are united by our 235-year legacy of research-based pharmaceuticals and our mission to strive toward Better Health and a Brighter Future for people worldwide through leading innovation in medicine.

Here, everyone matters and you will be a vital contributor to our inspiring, bold mission.

Applicants should apply on-line via www.takedajobs.com or contact HR Consultant Cally Howarth (cally@halo-life.co.uk, 07880 500917).